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12
13 UNITED STATES DISTRICT COURT
14 DISTRICT OF ARIZONA

15 Vicki Coffey, on behalf of herself and all)
16 others similarly situated,) Case No.
17 vs. Plaintiff,)) CLASS ACTION COMPLAINT
18 Fast Easy Offer LLC, GFSG LLC d/b/a)
19 Keller Williams Realty Phoenix, and)
20 Keller Williams Realty, Inc.,)) JURY TRIAL DEMANDED
21 Defendants.)
22)
23)
24)
25)
26)
27)
28)

Nature of this Action

1. Vicki Coffey (“Plaintiff”), individually and on behalf of all others similarly situated, brings this class action against Fast Easy Offer LLC (“FEO”), GFSG LLC d/b/a Keller Williams Realty Phoenix (“KW AZ”), and Keller Williams Realty, Inc. (“KW National,” and collectively, “Defendants”) under the Telephone Consumer Protection Act (“TCPA”).

2. Upon information and good faith belief, Defendants routinely violate 47 U.S.C. § 227(c)(5) and 47 C.F.R. § 64.1200(c)(2) by delivering more than one advertisement or marketing call or text message to residential or cellular telephone numbers registered with the National Do-Not-Call Registry (“DNC Registry”) without the prior express invitation or permission required by the TCPA.

Parties

3. Plaintiff is a natural person who at all relevant times resided in Gilbert, Arizona.

4. KW National is a Texas corporation with its principal place of business in Austin, Texas.

5. KW National operates nationally through sell franchisee rights to various real estate businesses, including real estate businesses in Arizona.¹

6. KW AZ is an Arizona limited liability company that runs a real estate business headquartered in Tempe Arizona.

7. FEO is an Arizona limited liability company that runs a real estate business headquartered in Mesa, Arizona.

8. FEO's principal office and headquarters is located at 4862 E Baseline Rd #103, Mesa, AZ 85206.

¹ See <https://kwri.kw.com/open-a-franchise/> (last visited October 8, 2024).

10. According to the Arizona Department of Real Estate, Mr. Tanner is a licensed Arizona real estate salesperson, and his license is affiliated with KW AZ.

11. Upon information and belief, KW AZ's "Keller Williams Realty Phoenix" is a franchisee of KW National.

12. Upon information and belief, KW AZ shares an office with FEO at 4862 E Baseline Rd #103, Mesa, AZ 85206.

Jurisdiction and Venue

13. This Court has subject matter jurisdiction under 47 U.S.C. § 227(b)(1)(a)(iii), and 28 U.S.C. § 1331.

14. Venue is proper before this Court under 28 U.S.C. § 1391(b)(2) as a significant portion of the events giving rise to this action occurred in this district.

15. In particular, the solicitation calls and text messages to Plaintiff's telephone number originated from this district, and Plaintiff received the solicitation calls and text messages in this district.

Factual Allegations

16. Plaintiff is, and has been at all times relevant to this action, the regular and sole user of her cellular telephone number—(480) 231-XXXX.

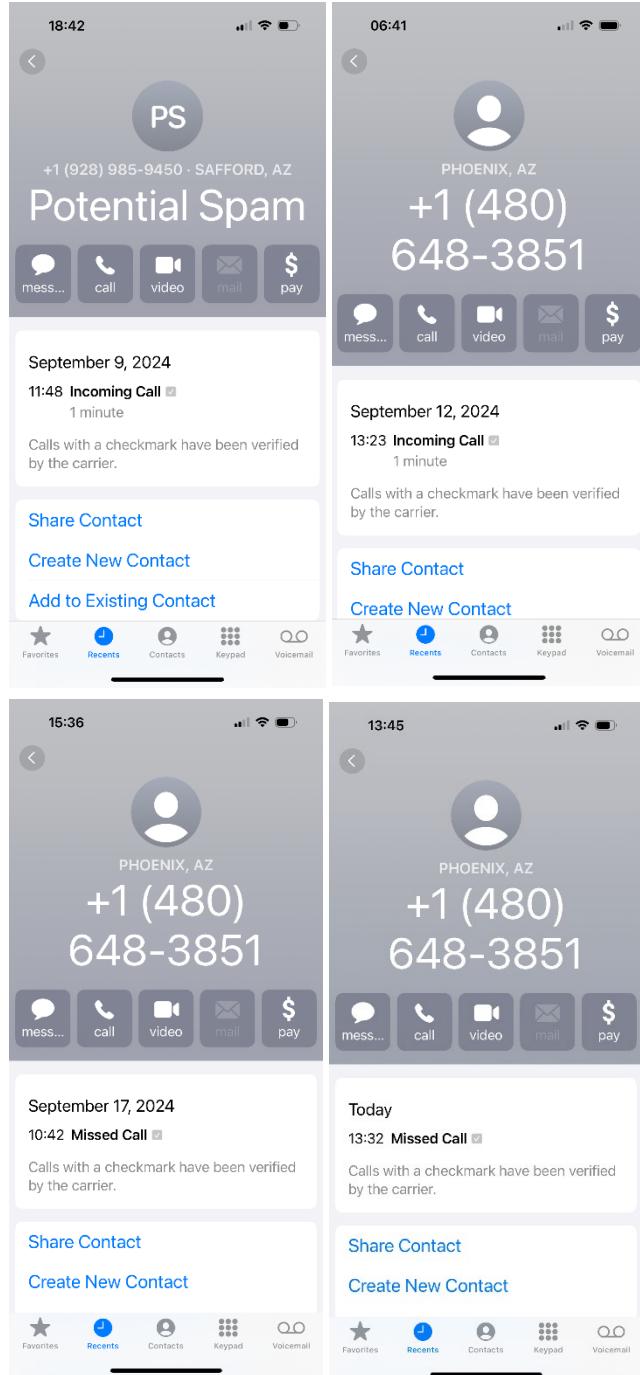
17. Plaintiff uses her cellular telephone as her personal residential telephone number.

18. In 2003, the Federal Communications Commission (“FCC”) ruled that cellular telephone numbers that are placed on the DNC registry are presumed to be residential. *In Re Rules & Regulations Implementing the Tel. Consumer Prot. Act of 1991*, 18 F.C.C. Rcd. 14014, 14039 (2003).

19. Plaintiff registered her cellular telephone number with the DNC Registry on November 8, 2004, and has maintained that registration through the present date.

20. Starting, in early 2024, Plaintiff received numerous telephone calls and text messages from a rotating series of phone numbers, seeking to solicit Plaintiff to sell her home or engage various entities to represent or assist her in the sale of her home.

1 21. Although most of these entities did not disclose their identity or use any
 2 caller identification that disclosed their identity, Plaintiff received at least the following
 3 calls from Defendants in September, 2024:



22. The person who made these calls identified themselves as “Yannick.”

1 23. In addition to these calls, “Yannick” sent text messages to Plaintiff’s
 2 telephone number from the (480) 648-3851 telephone number.

3 24. Plaintiff did not recognize the callers, is (and was) not selling her home, and
 4 was not looking to sell her home.

5 25. After receiving multiple calls and text messages from Defendants from
 6 different telephone numbers, Plaintiff spoke with the caller solely to identify the entity
 7 responsible for delivering these calls and text messages.

8 26. When asked for some sort of identification after Defendants delivered the
 9 unsolicited calls and text messages, Defendants provided a website link to
 10 <https://www.fasteasyoffer.com>.

11 27. Upon information and belief, <https://www.fasteasyoffer.com> is owned and
 12 operated by FEO.

13 28. This website, <https://www.fasteasyoffer.com>, explains that FEO seeks to
 14 purchase and resell residential real estate.

15 29. FEO describes itself as follows: “We are a local real estate solutions
 16 company based out of Mesa. We’re a family-owned business with a focus on helping
 17 homeowners like you find solutions to any problem. Whether you’re going through a
 18 foreclosure, can’t sell your property, or just need to sell your house fast, Fast Easy Offer
 19 can help.”²

20 30. FEO continues: “We are a real estate solutions and investment firm that
 21 specializes in helping homeowners sell their property. We are investors and problem
 22 solvers who can buy your house fast with a fair all cash offer.”³

23 31. More specifically, upon information and belief, FEO is a real estate
 24 wholesaler, which is a strategy in which a wholesaler seeks to (1) persuade a homeowner
 25 to sell their home to the wholesaler at a substantial discount below fair market value, in

27 2 <https://www.fasteasyoffer.com/our-company/> (last visited October 8, 2024).

28 3 <https://www.fasteasyoffer.com/privacy/> (last visited October 8, 2024).

exchange for a suite of services to ease the sale, then (2) prior to completing the purchase, remarket the property to third-party purchasers or investors, to (3) assign or sell the contract to that investor for a substantial premium, thereby allowing the investor to step into FEO's shoes and acquire the house instead, with the difference in price solely allocated to FEO (or Defendants) as profit, instead of the homeowner.⁴

32. An anonymous review from a former “Wholesale Acquisitions Specialist” on GlassDoor indicates that employees from FEO make 700-1000 cold calls a day, for “8 hours a day”:⁵

	Meh
9	
10	 Wholesale acquisitions specialist Former employee, less than 1 year  Phoenix, AZ
11	<input checked="" type="checkbox"/> Recommend <input type="radio"/> CEO approval <input checked="" type="checkbox"/> Business outlook
12	Pros Great group of people and great environment. Expect it to be a very slow first few months and expect to be making only cold calls at first.
13	Cons The job description does not entail the true duties you will be doing, I did not expect to be making this many calls nor was a wanting to do so. Expect to be making straight cold calls for 8 hours a day for the first few months. 700-1000 phone calls per day on average . Only intake to make leads are cold calling. Commission only, no benefits.
14	
15	Advice to Management Better hands on training instead of relying on a handbook.

33. FEO's website also advertises that they pair numerous services with their offers to purchase properties from consumers.

34. Implicit among these service offerings is the arranging of title, escrow, preparing paperwork, and all other ancillary services associated with the purchase or sale of a home.

35. For example, FEO indicates that “[b]efore our meeting at your property, we do a comprehensive market analysis (CMA) on your home to determine what the market

⁴ <https://www.fasteasyoffer.com/our-company/> (last visited October 8, 2024) (“Specializing in wholesaling property, flipping investment properties, packaging creative financing deals, rental portfolio development, Joe has led Fast Easy Offer to grow into one of the largest wholesale businesses nationwide.”).

⁵ <https://www.glassdoor.com/Reviews/Fast-Easy-Offer-Reviews-E7894137.htm> (last visited October 8, 2024).

1 value of the property will be once it is completely renovated and brought up to today's
 2 HGTV standards.”⁶

3 36. FEO also represents that “[i]f you agree to the offer, we'll arrange a closing
 4 with a reputable attorney, and your home will be sold. It's as simple as that. We'll work
 5 according to your timeline and handle all the necessary details on your behalf. When the
 6 closing day arrives, all you have to do is show up, sign the paperwork, and within hours,
 7 you'll receive your cash.”⁷

8 37. And, upon information and belief, in exchange for providing these services,
 9 FEO seeks to acquire Plaintiff's—and other consumers'—homes at below fair market
 10 values, to then re-sell or re-assign to a third-party purchaser for profit.

11 38. In other words, consumers such as Plaintiff would pay an effective fee to
 12 FEO for their numerous ancillary services through FEO's payment of a reduced purchase
 13 price to those consumers.

14 39. Thus, upon information and belief, FEO seeks to supplant the role of a
 15 traditional real estate agent while providing the same services as a real estate agent, and
 16 in exchange for doing so, are compensated obtaining a homeowner's property at a reduced
 17 price, and thereafter selling it at an inflated price.

18 40. As a result, FEO would be (and, upon belief and information, is)
 19 compensated for their services in an analogous manner to a real estate agent: after
 20 providing services to facilitate the transaction, receiving compensation from the proceeds
 21 related to the buying or selling of a home.

22 41. Public consumer reviews corroborate FEO's wholesaling and mass
 23 telemarketing efforts:⁸

24

25 6 <https://www.fasteasyoffer.com/how-we-buy-houses/> (last visited October 8,
 26 2024).

27 7 *Id.*

28 8 See
https://www.google.com/search?q=Fast+easy+offer+reviews&sca_esv=4b629c57e28de

1 W Wendy O'Donnal
 2 5 reviews
 3 2 years ago
 4 I don't know about anyone else with this business but I
 5 was not very happy when working with Johnathan and
 6 Alex. They lied time and time to me and my family many
 7 times and when caught in that lie made another one.
 8 Would not recommend at all.
 9
 10 Like 2 Share

11 J Jeff Burr
 12 2 reviews
 13 2 years ago
 14 Was a total bad experience company made offer signed
 15 contract and then pulled out at the last minute contract
 16 is written so that they can cancel contract at any time for
 17 any reason even if they just don't like the color of your
 18 dirt would not recommend using this company
 19
 20 Like 4 Share

21 M Ming-Min Lee
 22 6 reviews
 23 2 years ago
 24 Cold call spammers. Super rude.
 25
 26 Like Share

27 T Tammy Shelley
 28 3 reviews
 29 2 years ago
 30 They will lie about everything and will mislead you from
 31 day one. And when you sign paperwork they will try to
 32 wholesale your house behind your back. Letting people
 33 view your house with a key you trusted them to use.
 34 Do not recommend them to anyone.

35 Like 3 Share

36 Richard Z
 37 4 reviews
 38 09/08/2022
 39 They keep calling. I block one number and they call from
 40 another number. So far, blocked 8 numbers.

41. Upon information and belief, FEO and KW AZ share employees and
 42 offices.⁹

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 Q%3A1728411000248&ei=eHUFZ4b2DsLIwN4P8eymSA&ved=0ahUKEwiGksjdsP-
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 EC4YgAQYkQIYxwEYigUYrwEYlwUY3AQY3gQY4ATYAQFI5wVQjgNYjgNwA
 ngBkAEAmAFloAFlgEDMC4xuAEDyAEA-
 AEBmAIDoAJ1wgIKEAA YsAMY1gQYR5gDAIgGAZAGCLoGBggBEAEYFJIHAz
 IuMaAH9gg&sclient=gws-wiz-serp# (last visited October 8, 2024);
<https://www.bbb.org/us/az/mesa/profile/real-estate-investing/fast-easy-offer-1126-1000049958/customer-reviews> (last visited October 8, 2024).

⁹ See, e.g., <https://www.indeed.com/cmp/Brett-Tanner-Team-Fast-Easy-Offer> (last visited October 8, 2024) (displaying real estate agent and sales positions).

1 43. FEO's team photo on its website shows one or more of KW AZ's real estate
 2 agents or employees, including Mr. Tanner.¹⁰

3 44. Additionally, Google Maps searches of FEO's listed address show that the
 4 listed name of the suite is KW AZ's business name: Keller Williams Realty Phoenix.

5 45. Upon information and belief, if FEO does not wholesale a given property,
 6 FEO instead utilizes KW AZ's licensed real estate professionals to list properties for sale.

7 46. Upon information and belief, given the overlap between FEO and KW AZ,
 8 KW AZ has knowledge of, and control of, FEO's operations.

9 47. Upon information and belief, KW AZ's control over FEO's operations
 10 extends to FEO's telemarketing operations.

11 48. Upon information and belief, KW AZ operates or partners with FEO as part
 12 of its real estate wholesaler operations, including directing or causing FEO to mass market
 13 to consumers via telephone call and text message campaigns.

14 49. Alternatively, KW AZ knew or should have known that FEO mass marketed
 15 to consumers via telephone call and text message campaigns as part of FEO's efforts to
 16 perform real estate wholesale operations on behalf of KW AZ, and KW AZ knowingly
 17 accepted the benefits of FEO's telemarketing operations and ratified FEO's conduct.

18 50. Furthermore, upon information and belief, KW AZ and FEO share revenue
 19 resulting from these efforts.

20 51. Upon information and belief, FEO and KW AZ's scheme of utilizing a "cash
 21 buyer" to wholesale real estate along with a traditional real estate operation is propagated
 22 on a national level by KW National.

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 27
 28 10 <https://www.fasteasyoffer.com/our-company/> (last visited October 8, 2024).

1 52. In fact, KW National offers a paid subscription program called “KW
 2 Wealth,” which is ran by Mr. Tanner, to help build the wealth of Keller Williams’ real
 3 estate agents.¹¹

4 53. Upon information and belief, this educational program is to teach KW
 5 National’s agents how to start up wholesaling businesses, like FEO, as a supplemental
 6 source of income to more-traditional real estate representation.

7 54. This hybrid wholesaler/representation conduct is particularly problematic
 8 given that the FCC has specifically concluded that Defendants’ conduct qualifies as a
 9 “solicitation” under the TCPA when performed by real estates.

10 55. Specifically, in 2005, the National Association of Realtors petitioned the
 11 FCC for an exemption from the Do-Not-Call rules’ definition of “solicitation” for calls
 12 made by real estate agents to property owners with lapsed real estate listings, where the
 13 real estate agent solicits their services to a prospective seller. *In the Matter of Rules &*
14 Reguls. Implementing the Tel. Consumer Prot. Act of 1991, 20 F.C.C. Rcd. 3788 (2005).

15 56. In interpreting the definition of “telephone solicitation,” the FCC rejected
 16 this exemption, and concluded “that a telephone solicitation would include calls by real
 17 estate agents to property owners for the purpose of offering their services to the owner,
 18 whether the property listing has lapsed or not.” *Id.* at 3793-94.

19 57. As a result, Defendants’ conduct fits squarely within the TCPA’s definition
 20 of telemarketing or solicitation, as reinforced by the FCC.

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 22
 23 11 <https://outfront.kw.com/performance/keller-williams-introduces-kw-wealth-to-help-real-estate-agents-achieve-50-million-in-net-worth/> (last visited October 8, 2024)
 24 (“That’s why we partnered with renowned real estate investor Brett Tanner to launch KW
 25 Wealth. Brett and his team have cracked the code to achieving \$50 million in personal
 26 net worth. Over the course of their workshops, community members will learn, in detail,
 27 how to find and capitalize on investment opportunities, run the right numbers for their
 28 goal, grow in a network of like-minded peers, and earn incredible ‘behind the rope’ access
 to thought leaders in the wealth space.”); *see also* KW Wealth Community Terms and
 Conditions, attached hereto as Exhibit A.

1 58. By actively promoting this program to their national roster of agents,
 2 lending their trade name and resources, and providing KW Wealth training, technology,
 3 and promotional materials, KW National is either directly responsible for sending the
 4 communications at issue, or ratified Mr. Tanner's wholesaling business model that is
 5 exemplified by FEO.¹²

6 59. Upon information and belief, KW National's KW Wealth program is tied
 7 to, or incorporates, Mr. Tanner's "Be Wealthy" training and education program.¹³

8 60. Notably, the operations team for "Be Wealthy," and thus KW Wealth,
 9 includes Mr. Tanner, Katelyn Mitchell, Sabrina Song, Melissa Goslin, and Joe Dunseath,
 10 all of whom are *also* depicted on FEO's website.¹⁴

11 61. Furthermore, Mr. Tanner, Ms. Goslin, and Ms. Song are all listed on KW
 12 AZ's agent roster.¹⁵

13 62. Therefore, upon information and belief, the KW Wealth program includes
 14 instruction and education over wholesaling activities similar to those conducted by FEO.¹⁶

15 63. By virtue of KW National's KW Wealth program and ongoing efforts to
 16 propagate supplemental wholesaling business models on its agents, KW National is either
 17
 18

19
 20 ¹² <https://communities.kw.com/community/kw-wealth/> (last visited October 8,
 21 2024); *see also* <https://thrive.kw.com/technology/> (last visited October 8, 2024) (touting
 22 the lead generation and technology platforms KW Wealth provides to its franchisees and
 23 agents).

24 ¹³ <https://bewealthy.com/training/> (last visited October 8, 2024).

25 ¹⁴ Compare <https://bewealthy.com/meet-the-team/> (last visited October 8, 2024)
 26 *with* <https://www.fasteasyoffer.com/how-we-buy-houses/> (last visited October 8, 2024).

27 ¹⁵ <https://phoenix.kw.com/our-agents?p=4> (last visited October 8, 2024);
 28 <https://phoenix.kw.com/our-agents?p=8> (last visited October 8, 2024);
<https://phoenix.kw.com/our-agents?p=9> (last visited October 8, 2024).

29 ¹⁶ See <https://bewealthy.com/training/> (last visited October 8, 2024) (discussing
 30 various aspects of wholesaling and "wholetailing", including marketing and setting up
 31 such businesses).

1 directly responsible for sending the communications at issue, or ratified FEO's conduct of
2 wholesaling through mass telemarketing.

3 64. Plaintiff did not give Defendants prior express consent or prior express
4 written consent to deliver calls or text messages to her cellular telephone number.

5 65. The calls and text messages at issue were sent for non-emergency purposes.

6 66. Upon information and good faith belief, the calls and text messages at issue
7 were delivered by Defendants voluntarily.

8 67. The purpose of the calls and text messages at issue was to advertise and to
9 market Defendants' business or services.

10 68. Additionally, upon information and belief, Defendants also collect
11 motivated seller consumer data and resell that information to investors, including by way
12 of executing assignment contracts.

13 69. As a result, Defendants either (1) solicited Plaintiffs to sell their home to
14 them at a discount in order for Defendants to resell or rent Plaintiffs' home(s), or (2)
15 solicited Plaintiffs to submit their information to Defendants' lead generation service and,
16 if Plaintiffs expressed an interest in selling their home(s), Defendants would then sell that
17 via an assignment contract to investors for a profit.

18 70. Plaintiff did not give Defendants prior express invitation or permission to
19 deliver advertisement or marketing calls or text messages to her cellular telephone
20 number.

21 71. Plaintiff suffered actual harm as a result of the calls and text messages at
22 issue in that she suffered an invasion of privacy, an intrusion into her life, and a private
23 nuisance.

24 72. Plaintiff suffered additional harm due to her frustration and difficulty in
25 identifying the entity and persons responsible for the unwanted advertisement or
26 marketing calls and text messages to her cellular telephone number.

27 73. Upon information and good faith belief, Defendants knew, or should have
28 known, that Plaintiff registered her cellular telephone number with the DNC Registry.

Class Action Allegations

74. Plaintiff brings this action under Federal Rule of Civil Procedure 23, and as a representative of the following class (the “Class”):

All persons throughout the United States (1) to whom Fast Easy Offer LLC, GFSG LLC d/b/a Keller Williams Realty Phoenix, or Keller Williams Realty, Inc. delivered, or caused to be delivered, more than one telephone call or text message within a 12-month period, promoting Fast Easy Offer LLC's, GFSG LLC d/b/a Keller Williams Realty Phoenix's, or Keller Williams Realty, Inc.'s, or their business partners', goods or services, (2) where the person's residential or cellular telephone number had been registered with the National Do Not Call Registry for at least thirty days before Fast Easy Offer LLC, GFSG LLC d/b/a Keller Williams Realty Phoenix, or Keller Williams Realty, Inc. delivered, or caused to be delivered, at least two of the telephone calls or text messages within the 12-month period, (3) within four years preceding the date of this complaint through the date of class certification.

75. Excluded from the Class is Defendants, their officers, directors, managers, and members, members of their immediate families and their legal representatives, heirs, successors, or assigns, and any entity in which Defendants have or had a controlling interest.

76. Upon information and belief, the members of the Class are so numerous that joinder of all of them is impracticable.

77. The exact number of members of the Class are unknown to Plaintiff at this time and can be determined only through appropriate discovery.

78. The members of the Class are ascertainable because the Class is defined by reference to objective criteria.

79. In addition, the members of the Class are identifiable in that, upon information and belief, their cellular telephone numbers, names, and addresses can be identified in business records maintained by Defendants, and by third parties.

80. Plaintiff's claims are typical of the claims of the members of the Class.

81. As it did for all members of the Class, Defendants delivered solicitation telephone calls or text messages to Plaintiff's telephone number more than thirty days

1 after Plaintiff registered her cellular telephone number with the DNC Registry.

2 82. Plaintiff's claims, and the claims of the members of the Class, originate from
3 the same conduct, practice, and procedure on the part of Defendants.

4 83. Plaintiff's claims are based on the same theories as are the claims of the
5 members of the Class.

6 84. Plaintiff suffered the same injuries as the members of the Class.

7 85. Plaintiff will fairly and adequately protect the interests of the members of
8 the Class.

9 86. Plaintiff's interests in this matter are not directly or irrevocably antagonistic
10 to the interests of the members of the Class.

11 87. Plaintiff will vigorously pursue the claims of the members of the Class.

12 88. Plaintiff has retained counsel experienced and competent in class action
13 litigation.

14 89. Plaintiff's counsel will vigorously pursue this matter.

15 90. Plaintiff's counsel will assert, protect, and otherwise represent the members
16 of the class.

17 91. The questions of law and fact common to the members of the Class
18 predominate over questions that may affect individual members of the Class.

19 92. Issues of law and fact common to all members of the Class are:

- 20 a. Defendants' conduct, pattern, and practice as it pertains to delivering
21 advertisement and telemarketing telephone calls or text messages ;
- 22 b. For the Class, Defendants' practice of delivering telephone calls or
23 text messages, for solicitation purposes, to telephone numbers
24 already registered on the DNC Registry for more than thirty days;
- 25 c. Whether KW AZ is responsible for the conduct of FEO based on
26 agency theories;
- 27 d. Whether KW National is responsible for the conduct of FEO based
28 on agency theories;

- 1 e. Defendants' violations of the TCPA; and
- 2 f. The availability of statutory penalties.

3 93. A class action is superior to all other available methods for the fair and
4 efficient adjudication of this matter.

5 94. If brought and prosecuted individually, the claims of the members of the
6 Class would require proof of the same material and substantive facts.

7 95. The pursuit of separate actions by individual members of the Class would,
8 as a practical matter, be dispositive of the interests of other members of the Class, and
9 could substantially impair or impede their ability to protect their interests.

10 96. The pursuit of separate actions by individual members of the Class could
11 create a risk of inconsistent or varying adjudications, which might establish incompatible
12 standards of conduct for Defendants.

13 97. These varying adjudications and incompatible standards of conduct, in
14 connection with presentation of the same essential facts, proof, and legal theories, could
15 also create and allow the existence of inconsistent and incompatible rights within the
16 Class.

17 98. The damages suffered by the individual member of the Class may be
18 relatively small, thus, the expense and burden to litigate each of their claims individually
19 make it difficult for the members of the Class to redress the wrongs done to them.

20 99. The pursuit of Plaintiff's claims, and the claims of the members of the Class,
21 in one forum will achieve efficiency and promote judicial economy.

22 100. There will be no extraordinary difficulty in the management of this action
23 as a class action.

24 101. Defendants acted or refused to act on grounds generally applicable to the
25 members of the Class, making final declaratory or injunctive relief appropriate.

Count I
Violation of 47 U.S.C. § 227(c)(5)
On behalf of the Class

102. Plaintiff repeats and re-alleges each and every factual allegation contained in paragraphs 1-101.

103. A text message is a “call” as defined by the TCPA. See, e.g., *Duran v. La Boom Disco, Inc.*, 955 F.3d 279, 280 n.4 (2d Cir. 2020) (“It is undisputed that ‘[a] text message to a cellular telephone . . . qualifies as a ‘call’ within the compass of [the TCPA].’”) (internal citation omitted); *Satterfield v. Simon & Schuster, Inc.*, 569 F.3d 946, 954 (9th Cir. 2009).

104. The TCPA's implementing regulation, 47 C.F.R. § 64.1200(c), provides that “[n]o person or entity shall initiate any telephone solicitation” to “[a] residential telephone subscriber who has registered his or her telephone number on the national do-not-call registry of persons who do not wish to receive telephone solicitations that is maintained by the federal government.”

105. Section 64.1200(e) provides that §§ 64.1200(c) and (d) “are applicable to any person or entity making telephone solicitations or telemarketing calls to wireless telephone numbers.”

106. Any “person who has received more than one telephone call within any 12-month period by or on behalf of the same entity in violation of the regulations prescribed under this subsection may” may bring a private action based on a violation of those regulations, which were promulgated to protect telephone subscribers’ privacy rights to avoid receiving telephone solicitations to which they object. 47 U.S.C. § 227(c).

107. Defendants violated 47 C.F.R. § 64.1200(c) by initiating, or causing to be initiated, telephone solicitations to telephone subscribers such as Plaintiff and the class members who registered their respective cellular or residential telephone numbers with the DNC Registry, which is a listing of persons who do not wish to receive telephone solicitations that is maintained by the federal government.

108. Defendants violated 47 U.S.C. § 227(c)(5) because they delivered, or caused to be delivered, to Plaintiff and members of the Class, more than one solicitation telephone call or text message in a 12-month period in violation of 47 C.F.R. § 64.1200.

4 109. In the alternative, FEO violated 47 C.F.R. § 64.1200(c) by initiating, or
5 causing to be initiated, telephone solicitations to telephone subscribers such as Plaintiffs
6 and the class members who registered their respective cellular or residential telephone
7 numbers with the DNC Registry, and KW AZ and KW National are liable for FEO's
8 violations because (1) they ratified FEO's conduct by either accepting leads generated by
9 FEO's telemarketing campaign, agreeing to share revenue with FEO that arose out of that
10 telemarketing campaign, and promoting, educating, and instructing agents to build
11 wholesaling businesses that rely on unsolicited telemarketing, like FEO; or (2) FEO acted
12 with actual authority on behalf of KW AZ and KW National in telemarketing to
13 consumers who registered their respective cellular or residential telephone numbers on
14 the DNC Registry without obtaining prior express written consent.

15 110. As a result of Defendants' violations of 47 U.S.C. § 227(c)(5) and 47 C.F.R.
16 § 64.1200, Plaintiff, and the members of the Class, are entitled to damages in an amount
17 to be proven at trial.

Prayer for Relief

19 WHEREFORE, Plaintiff prays for relief and judgment, as follows:

- a. Determining that this action is a proper class action;
- b. Designating Plaintiff as a class representative of the class under Federal Rule of Civil Procedure 23;
- c. Designating Plaintiff's counsel as class counsel under Federal Rule of Civil Procedure 23;
- d. Adjudging and declaring that Defendants violated 47 U.S.C. § 227(c)(5);
- e. Enjoining Defendants from continuing their violative behavior, including continuing to deliver solicitation telephone calls and text

1 messages to telephone numbers registered with the DNC Registry for
2 at least thirty days;

3 f. Awarding Plaintiff and the members of the class damages under 47
4 U.S.C. § 227(c)(5)(B);
5 g. Awarding Plaintiff and the members of the Class treble damages
6 under 47 U.S.C. § 227(c)(5)(C);
7 h. Awarding Plaintiff and the Class reasonable attorneys' fees, costs,
8 and expenses under Rule 23 of the Federal Rules of Civil Procedure;
9 i. Awarding Plaintiff and the members of the Class any pre-judgment
10 and post-judgment interest as may be allowed under the law; and
11 j. Awarding such other and further relief as the Court may deem just
12 and proper.

13 **Demand for Jury Trial**

14 Pursuant to Federal Rule of Civil Procedure 38(b), Plaintiff demands a trial by jury
15 of any and all triable issues.

16 Date: October 9, 2024.

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